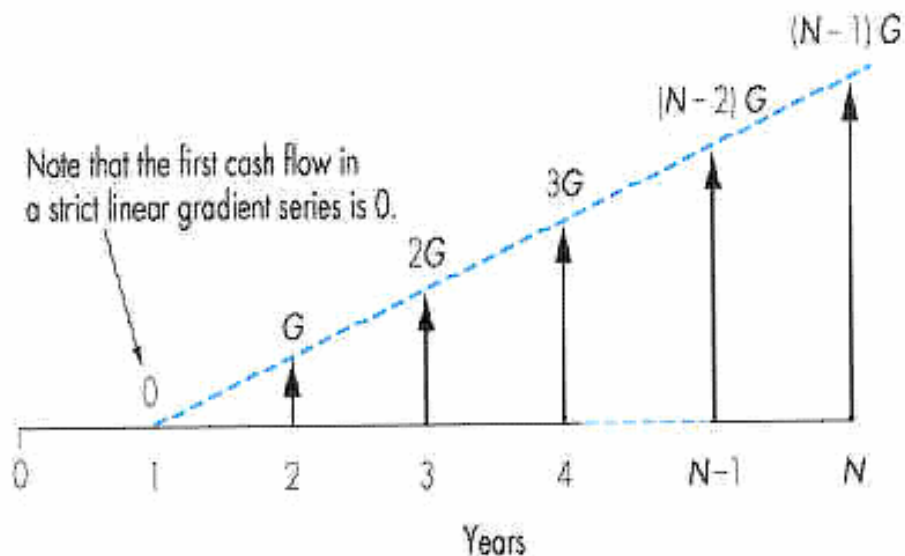


# Gradient series

- Linear gradient
- Geometric gradient

# Linear gradient series

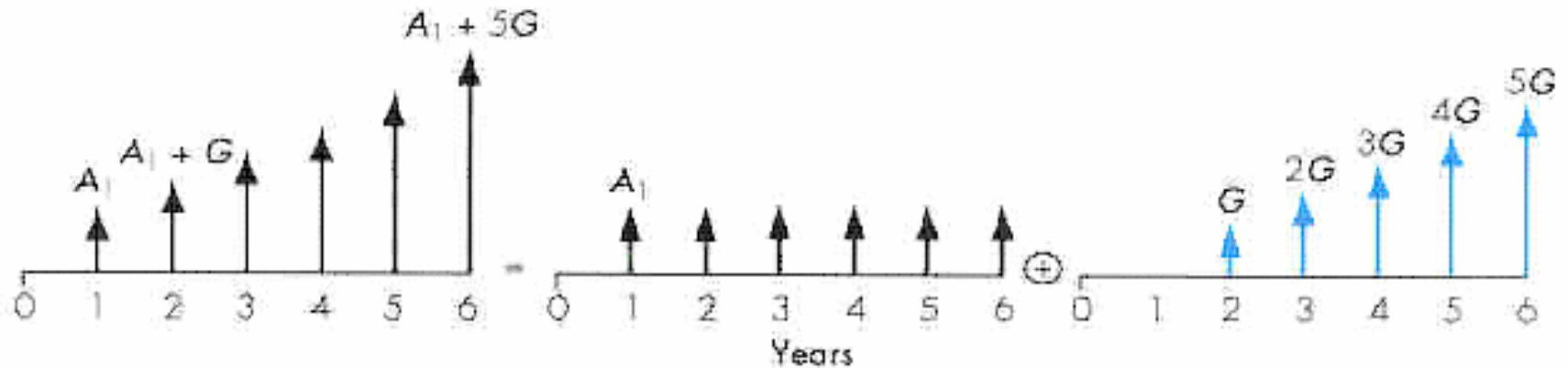


$$P = G \frac{(1+i)^N - iN - 1}{i^2(1+i)^N}$$

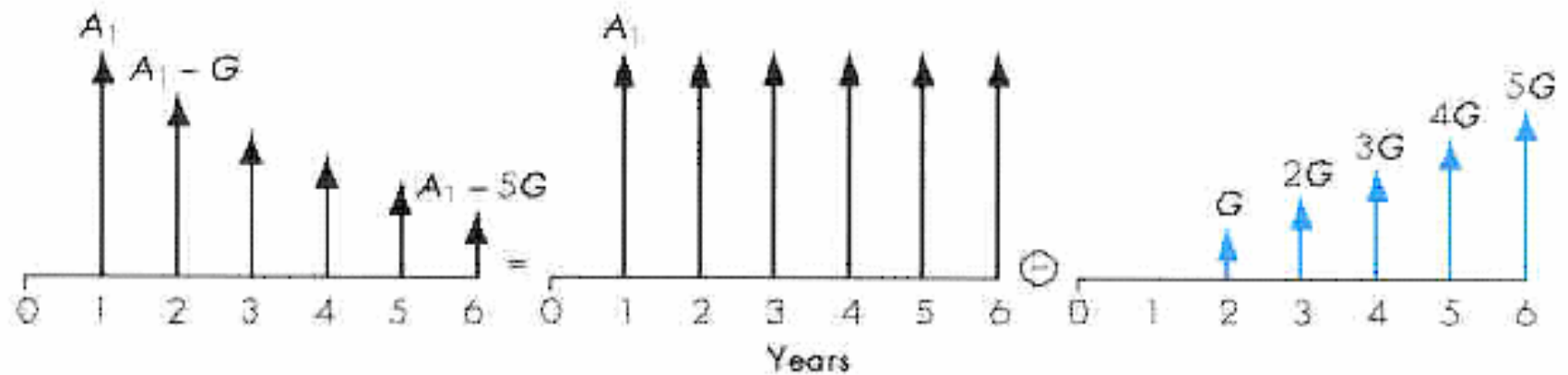
$$= G(P/G, N, i)$$

Gradient series present worth factor

# Gradient series as a composite series

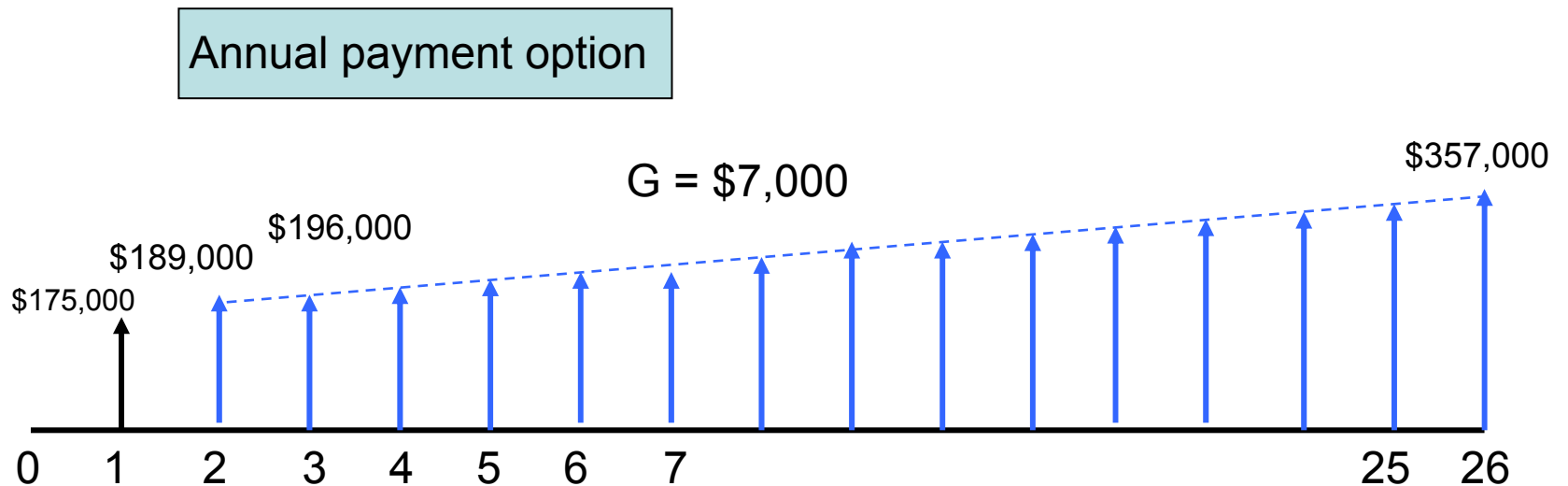
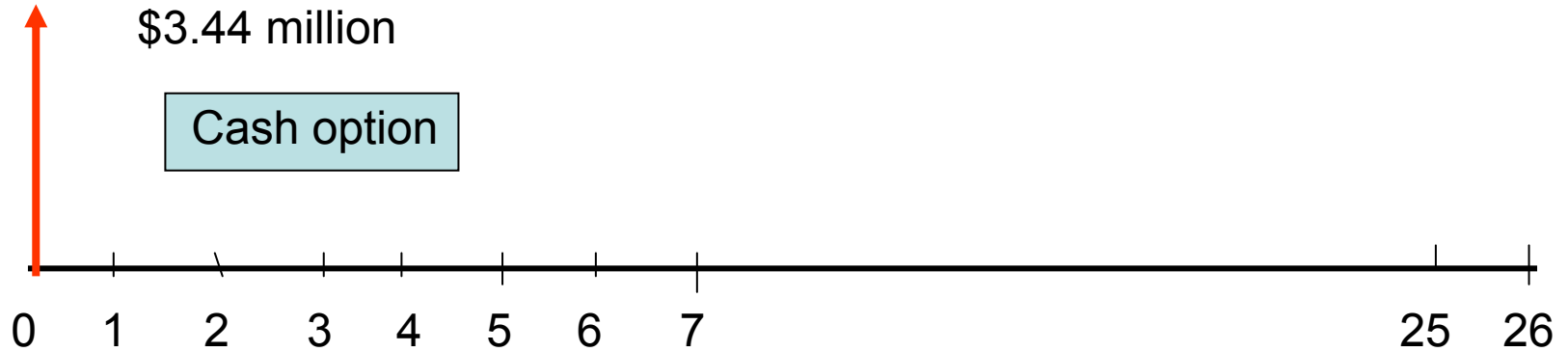


(a) Increasing gradient series

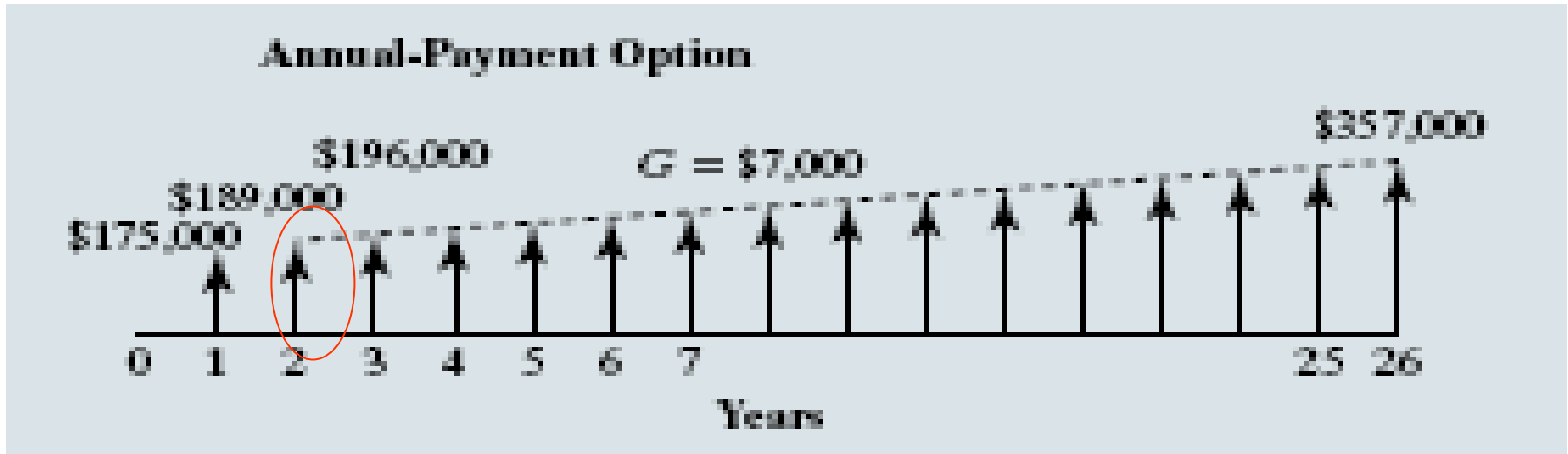


(b) Decreasing gradient series

# Example – supper lottery



# Equivalent present value of annual payment option at 4.5%

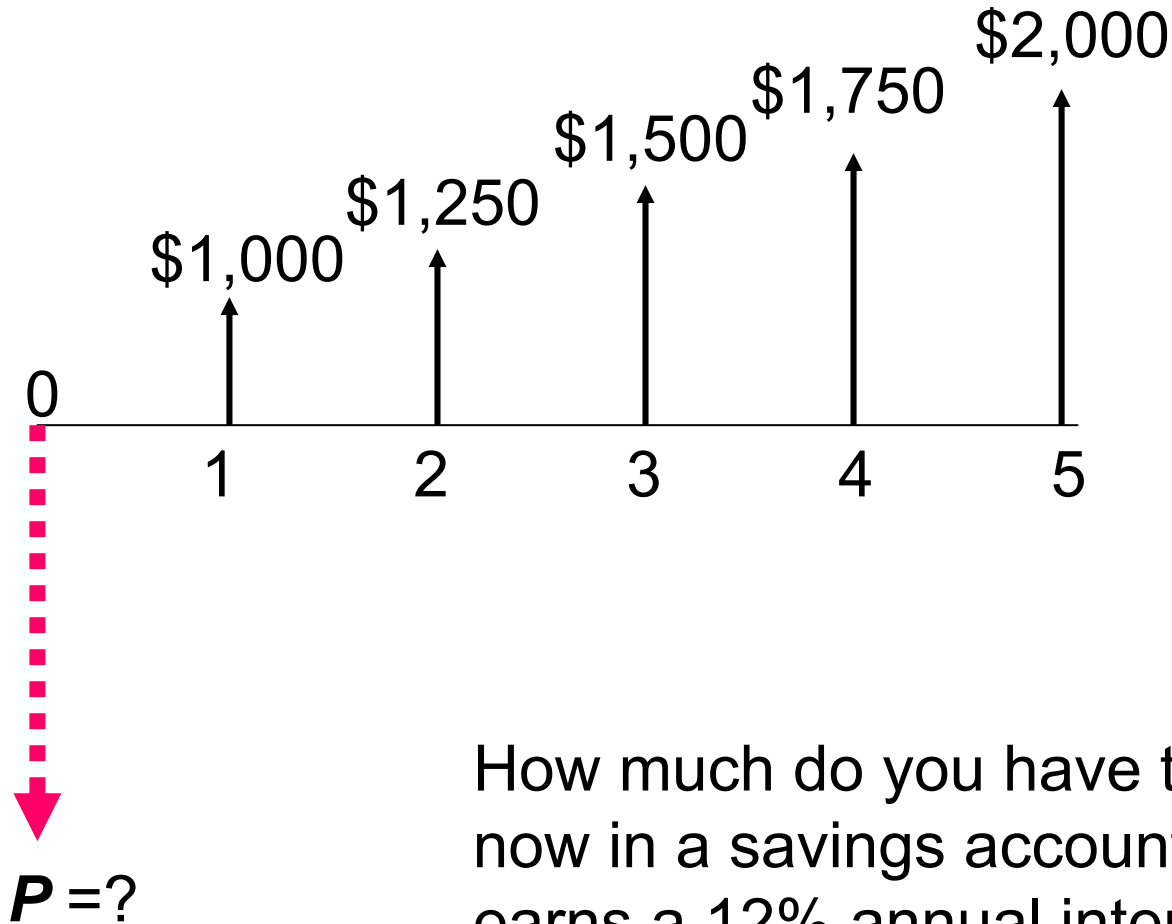


$$P = [\$175,000 + \$189,000(P/A, 4.5\%, 25) + \$7,000(P/G, 4.5\%, 25)](P/F, 4.5\%, 1) = \$3,818,363$$

Excel  
solution

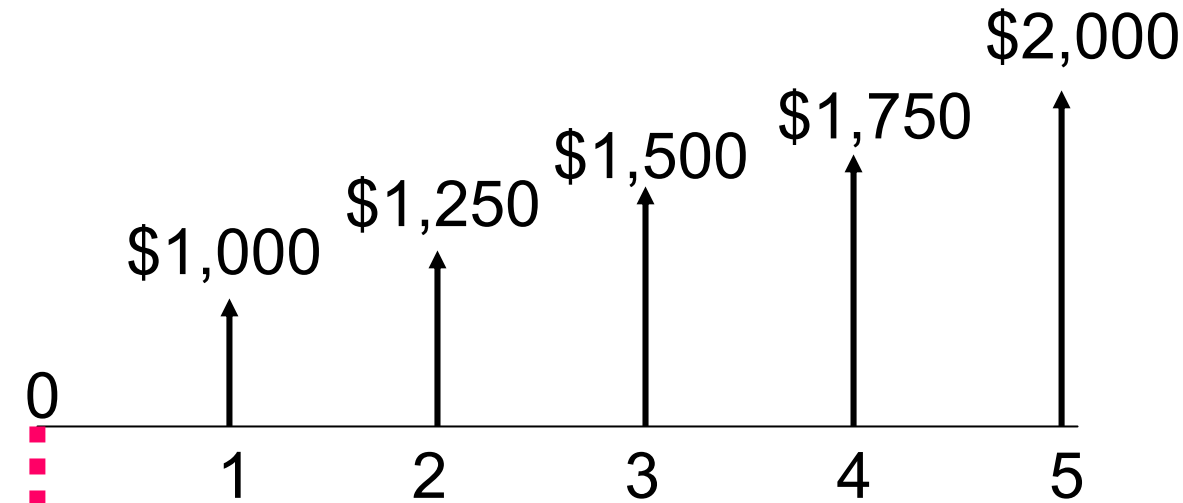
	A	B	C	D	E
1	<b>Example 2.8 Cash Value Calculation Where the Payment Schedule</b>				
2		<b>Follows a Gradient Series</b>			
3		Winning Jackpot	\$ 7,000,000		
4		Interest rate (%)	4.5%		
5		Base amount	\$ 189,000		
6		Gradient amount	\$ 7,000		
7					
8	<b>Payment</b>	<b>Payment Schedule</b>	<b>Annual Payment</b>	<b>Discounting</b>	<b>Present</b>
9	<b>Number</b>	<b>as % of Jackpot</b>	<b>before Taxes</b>	<b>Factor (4.5%)</b>	<b>Cash Value</b>
10	1	2.5%	\$ 175,000	0.9569	\$ 167,464
11	2	2.7%	\$ 189,000	0.9157	\$ 173,073
12	3	2.8%	\$ 196,000	0.8763	\$ 171,754
13	4	2.9%	\$ 203,000	0.8386	\$ 170,228
14	5	3.0%	\$ 210,000	0.8025	\$ 168,515
15	6	3.1%	\$ 217,000	0.7679	\$ 166,633
16	7	3.2%	\$ 224,000	0.7348	\$ 164,602
17	8	3.3%	\$ 231,000	0.7032	\$ 162,436
18	9	3.4%	\$ 238,000	0.6729	\$ 160,151
19	10	3.5%	\$ 245,000	0.6439	\$ 157,762
20	11	3.6%	\$ 252,000	0.6162	\$ 155,282
21	12	3.7%	\$ 259,000	0.5897	\$ 152,723
22	13	3.8%	\$ 266,000	0.5643	\$ 150,096
23	14	3.9%	\$ 273,000	0.5400	\$ 147,413
24	15	4.0%	\$ 280,000	0.5167	\$ 144,682
25	16	4.1%	\$ 287,000	0.4945	\$ 141,913
26	17	4.2%	\$ 294,000	0.4732	\$ 139,114
27	18	4.3%	\$ 301,000	0.4528	\$ 136,293
28	19	4.4%	\$ 308,000	0.4333	\$ 133,457
29	20	4.5%	\$ 315,000	0.4146	\$ 130,613
30	21	4.6%	\$ 322,000	0.3968	\$ 127,766
31	22	4.7%	\$ 329,000	0.3797	\$ 124,922
32	23	4.8%	\$ 336,000	0.3634	\$ 122,086
33	24	4.9%	\$ 343,000	0.3477	\$ 119,262
34	25	5.0%	\$ 350,000	0.3327	\$ 116,456
35	26	5.1%	\$ 357,000	0.3184	\$ 113,670
36					
37	<b>Total</b>	<b>100.0%</b>	<b>\$ 7,000,000</b>		<b>\$ 3,818,363</b>

# Example – present value calculation for a gradient series



How much do you have to deposit now in a savings account that earns a 12% annual interest, if you want to withdraw the annual series as shown in the figure?

# Method 1:



$P = ?$

$$\$1,000(P/F, 12\%, 1) = \$892.86$$

$$\$1,250(P/F, 12\%, 2) = \$996.49$$

$$\$1,500(P/F, 12\%, 3) = \$1,067.67$$

$$\$1,750(P/F, 12\%, 4) = \$1,112.16$$

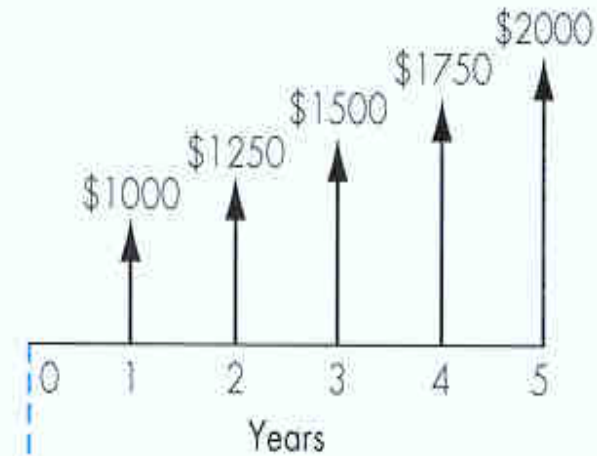
$$\$2,000(P/F, 12\%, 5) = \$1,134.85$$

---

\$5,204.03



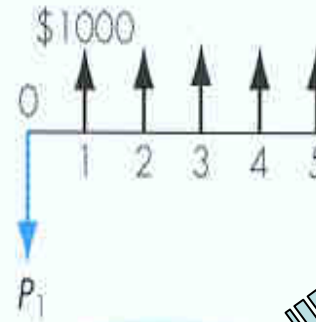
# Method 2:



$$P = P_1 + P_2$$

$$P = \$3,604.08 + \$1,599.20 \\ = \$5,204$$

Equal payment series



$$P_1 = \$1,000(P/A, 12\%, 5) \\ = \$3,604.80$$

+

Gradient series

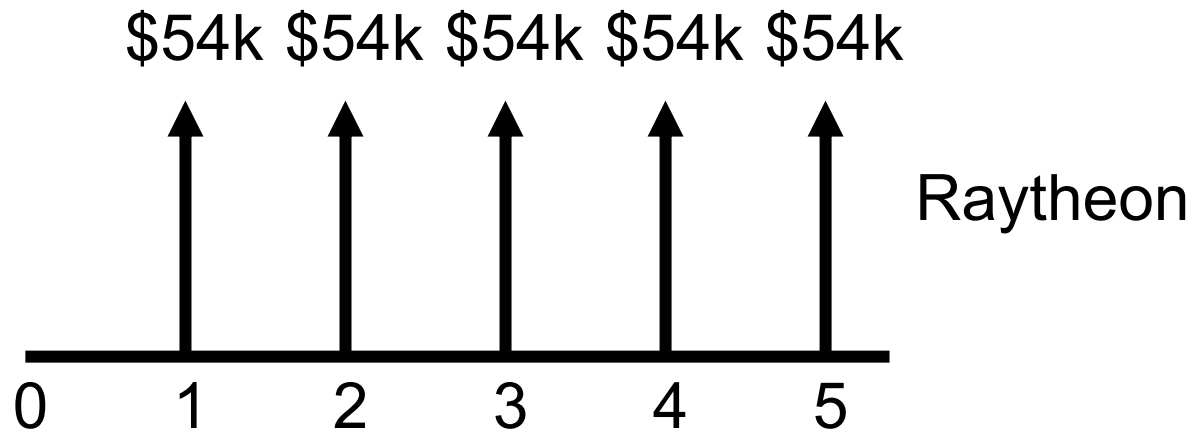
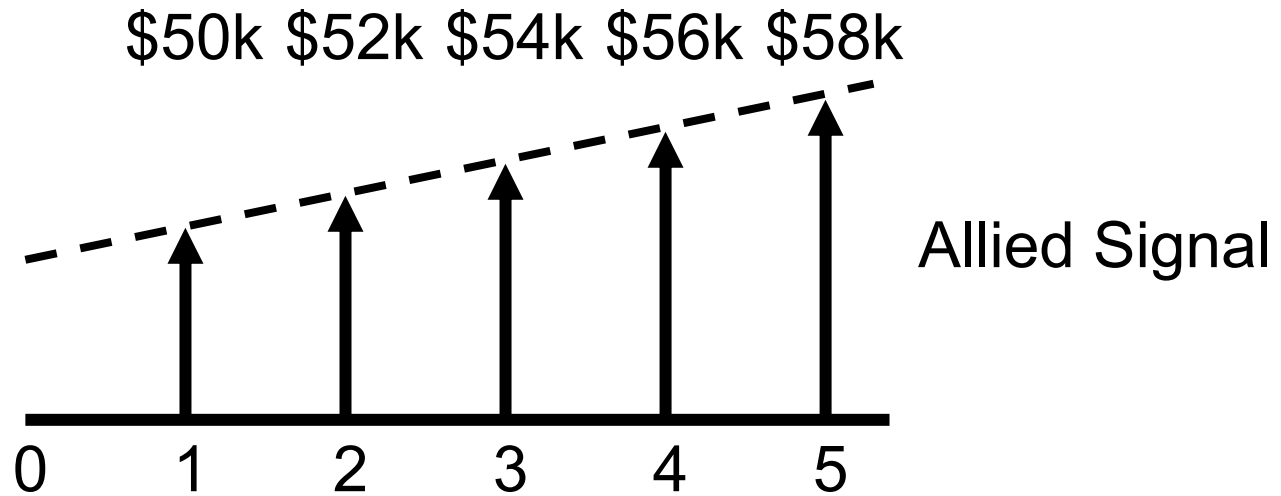


$$P_2 = \$250(P/G, 12\%, 5) \\ = \$1,599.20$$

# Example – linear gradient

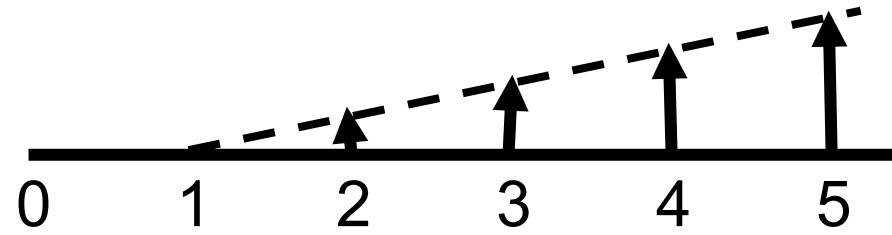
You are trying to decide between 2 job offers. Allied Signal has offered to pay you \$50,000/year, with guaranteed pay increases of \$2,000/year. Raytheon has offered to start you at \$54,000/year, with no pay increases over the next 5 years. What is the *present worth* of the each cash flow over the next 5 years, using the end of year convention and assuming an 8% interest rate is available?

# Linear gradient series



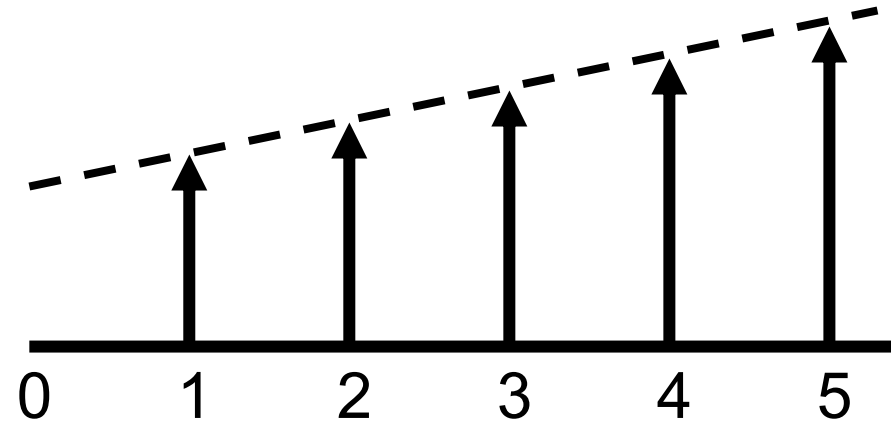
# Composite cash flow

\$0    \$2k    \$4k    \$6k    \$8k



strict linear gradient series

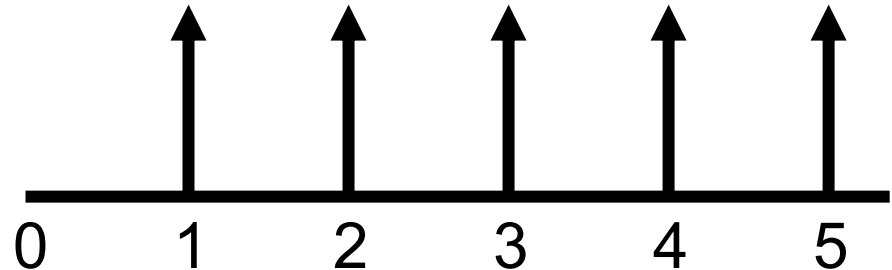
\$50k   \$52k   \$54k   \$56k   \$58k



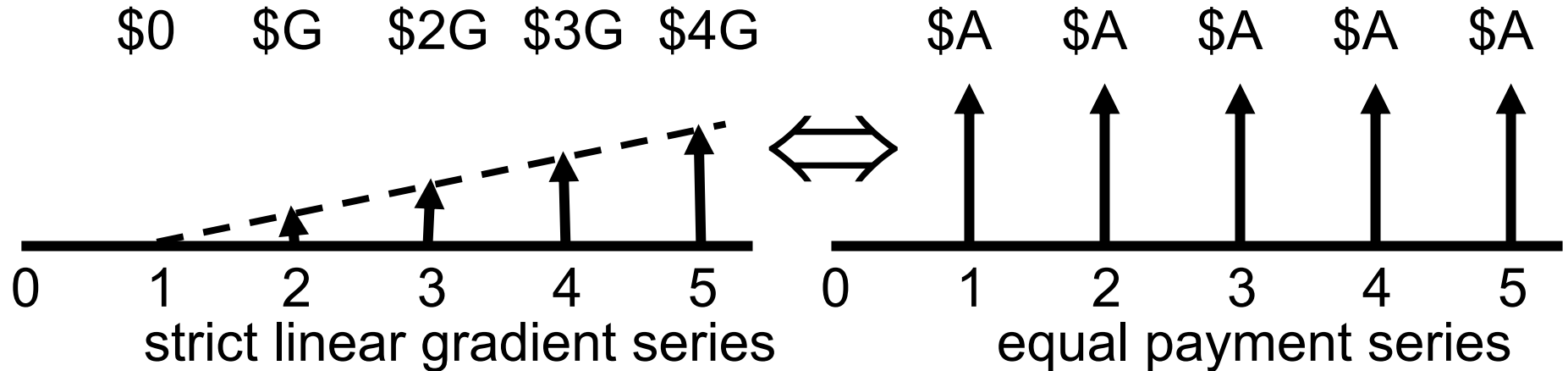
= +

equal payment series

\$50k   \$50k   \$50k   \$50k   \$50k



# Gradient to equal-payment conversion



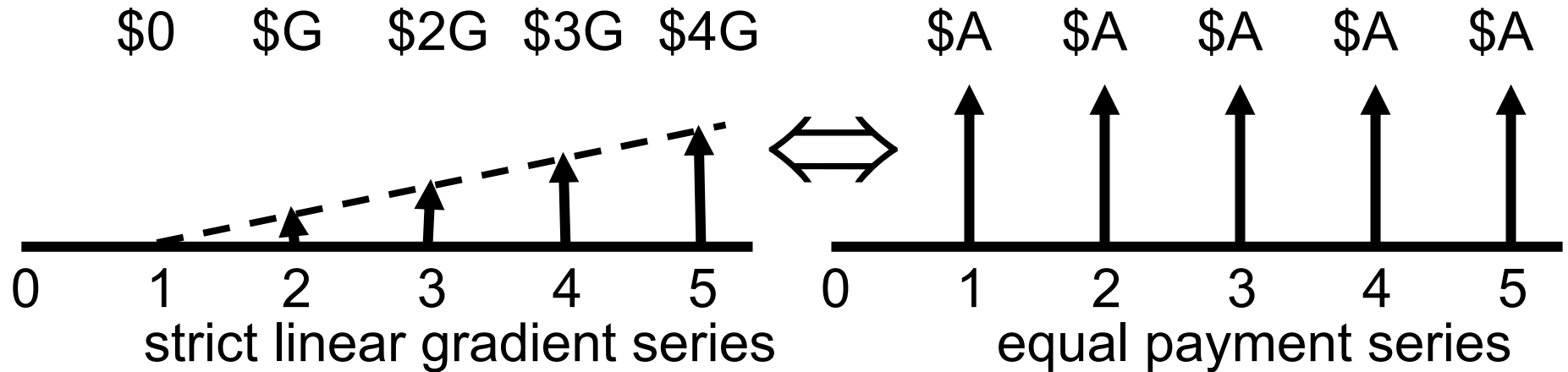
$$P = G(P/G, i, N)$$

$$A = P(A/P, i, N)$$

$$A = G(P/G, i, N)(A/P, i, N)$$

$$A = G \left[ \frac{(1+i)^N - iN - 1}{i^2 (1+i)^N} \right] \left[ \frac{i(1+i)^N}{(1+i)^N - 1} \right] = G \left[ \frac{(1+i)^N - iN - 1}{i [(1+i)^N - 1]} \right] = G(A/G, i, N)$$

## *Future worth of a gradient series*



$$A = G(A/G, i, N)$$

$$F = A(F/A, i, N)$$

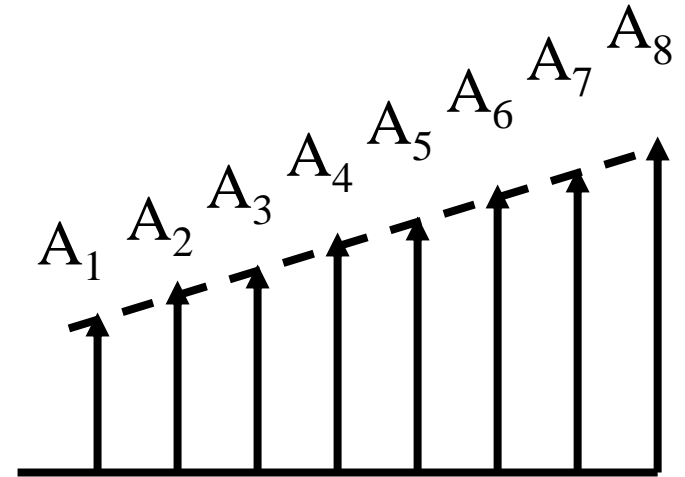
$$F = G(A/G, i, N)(F/A, i, N) = G(F/G, i, N)$$

$$F = G \left[ \frac{(1+i)^N - iN - 1}{i \left[ (1+i)^N - 1 \right]} \right] \left[ \frac{(1+i)^N - 1}{i} \right] = \frac{G}{i} \left[ \frac{(1+i)^N - 1}{i} - N \right] = G(F/G, i, N)$$

# Linear vs. geometric gradient

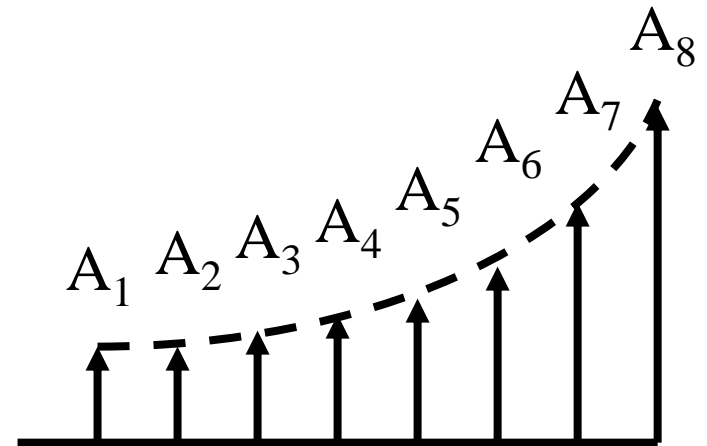
Cash flows on a *linear* gradient increase by a *constant* amount each interest period.

$$A_n = A_1 + (n - 1)G, n = 1, 2, \dots, n$$



Cash flows on a *geometric* gradient increase by a constant *percentage* each interest period. The percentage is called the *growth rate*,  $g$ .

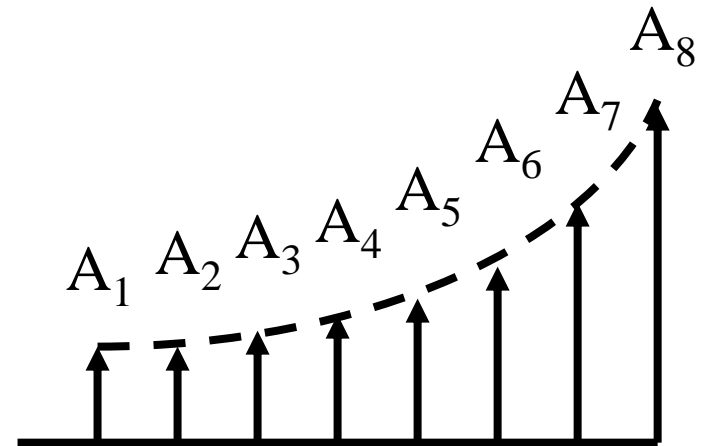
$$A_n = A_1(1 + g)^{n-1}, n = 1, 2, \dots, n$$



# Geometric gradient application

Suppose you bought \$P worth of an income stock, which pays a steady dividend of  $g\%$  each year, and you reinvest the dividends (to buy more stock). Draw the dividend income cash flow for 8 years. ( $\$Pg = \$A_1$ )

$$A_n = A_1(1 + g)^{n-1}, n = 1, 2, \dots, n$$





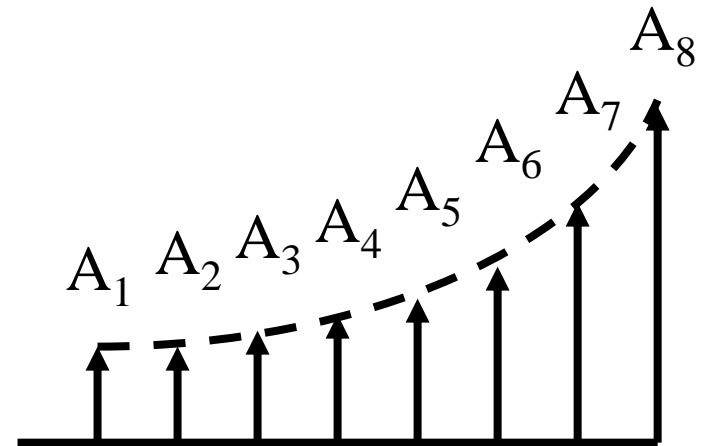
# Present worth factor

$$P = A_1 \frac{1 - (1 - g)^N (1 + i)^{-N}}{i - g}$$

$i \neq g$

$$P = A_1 \frac{N}{1 + i}$$

$i = g$



# Example – problem 2.43

What is the amount of 10 equal annual deposits that can provide five annual withdrawals, when a first withdrawal of \$1000 is made at the end of year 11, and subsequent withdrawals increase at the rate of 6% per year over the previous year's, if...

- (a) ... the interest rate is 8%, compounded annually.
- (b) ... the interest rate is 6%, compounded annually.

# Example 2.17: find $P$ , given $A_1, g, i, N$

– given:

$$g = 5\%$$

$$i = 7\%$$

$$N = 25 \text{ years}$$

$$A_1 = \$50,000$$

– find:  $P$

$$P = \$50,000 \left[ \frac{1 - (1 + 0.05)^{25} (1 + 0.07)^{-25}}{0.07 - 0.05} \right]$$
$$= \$940,696$$

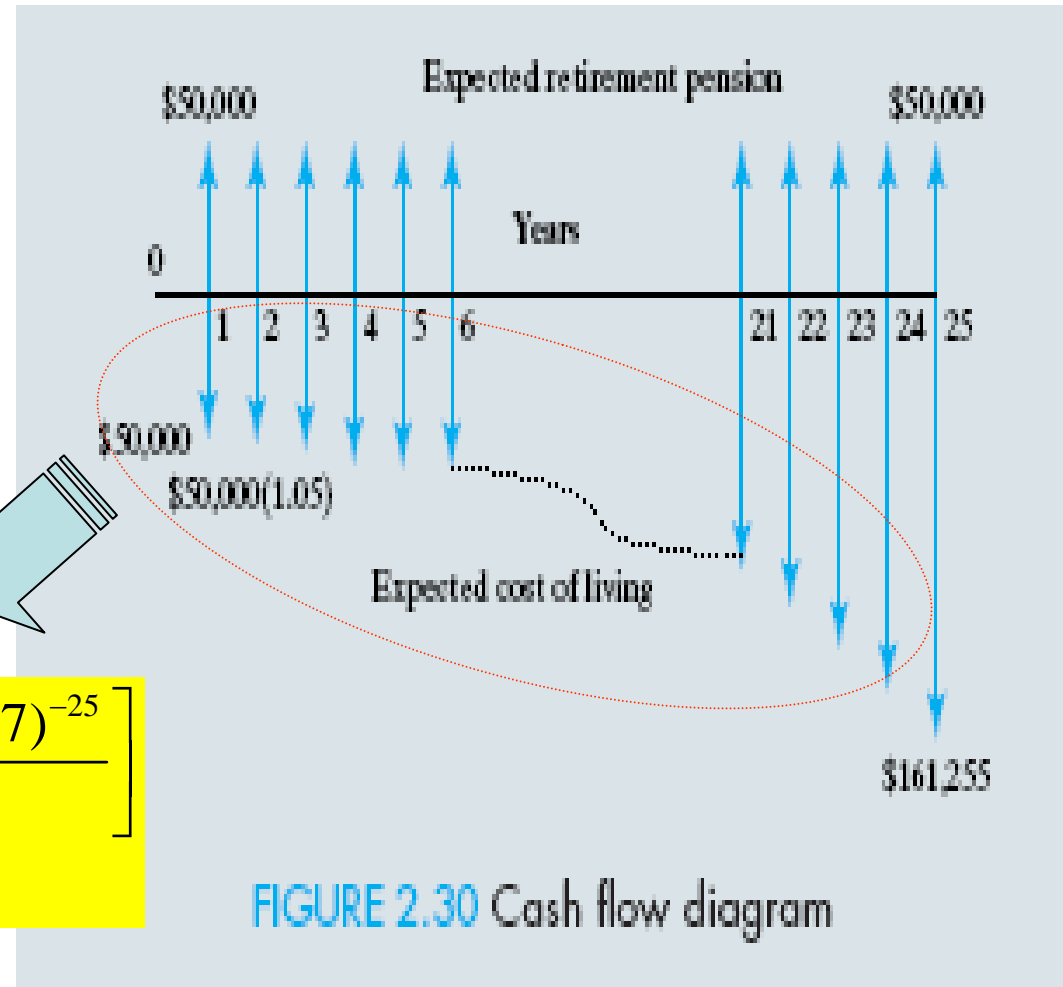
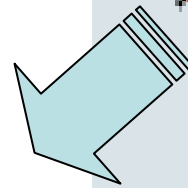


FIGURE 2.30 Cash flow diagram

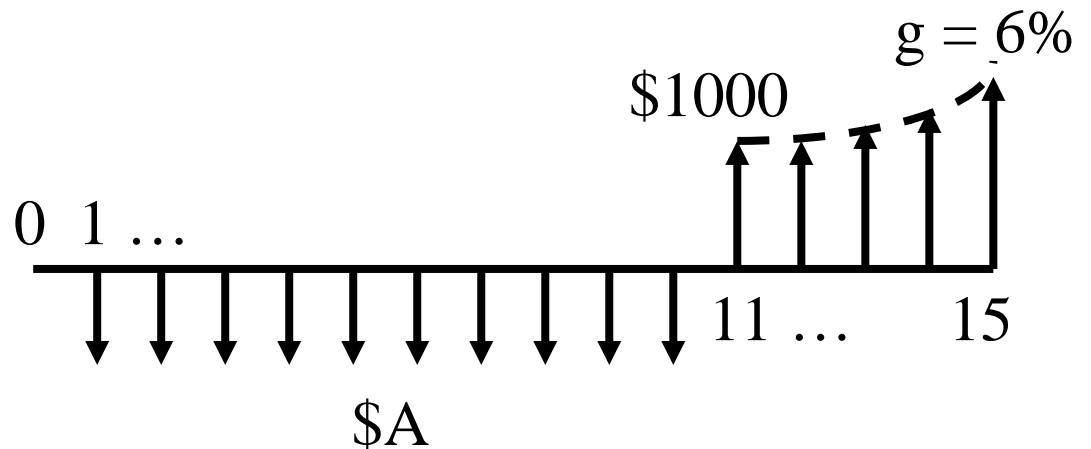
## Required additional savings

$$P = \$50,000(P / A, 7\%, 25)$$
$$= \$582,679$$

$$\Delta P = \$940,696 - \$582,679$$
$$= \$358,017$$

# Problem 2.32 Cash Flow

- Equal payment series,  $A = \$?$ ,  $i = (a) 8\%$  or  $(b) 6\%$ ,  $N = 10$ .
- Geometric gradient series,  $A_1 = \$1000$ , paid at end of interest period 11,  $g = 6\%$ ,  $N = 5$ ,  $i = (a) 8\%$  or  $(b) 6\%$



# Composite cash flows

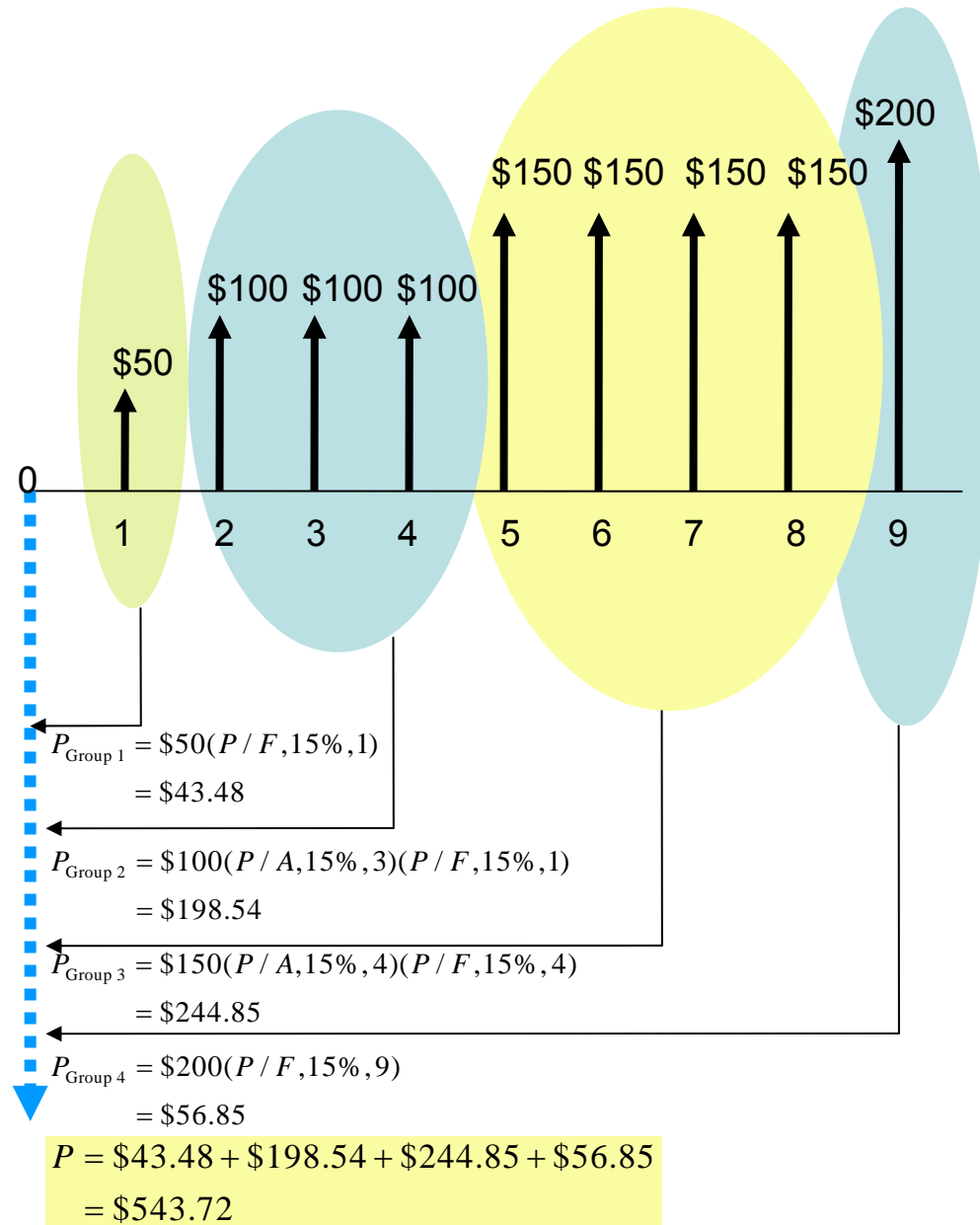
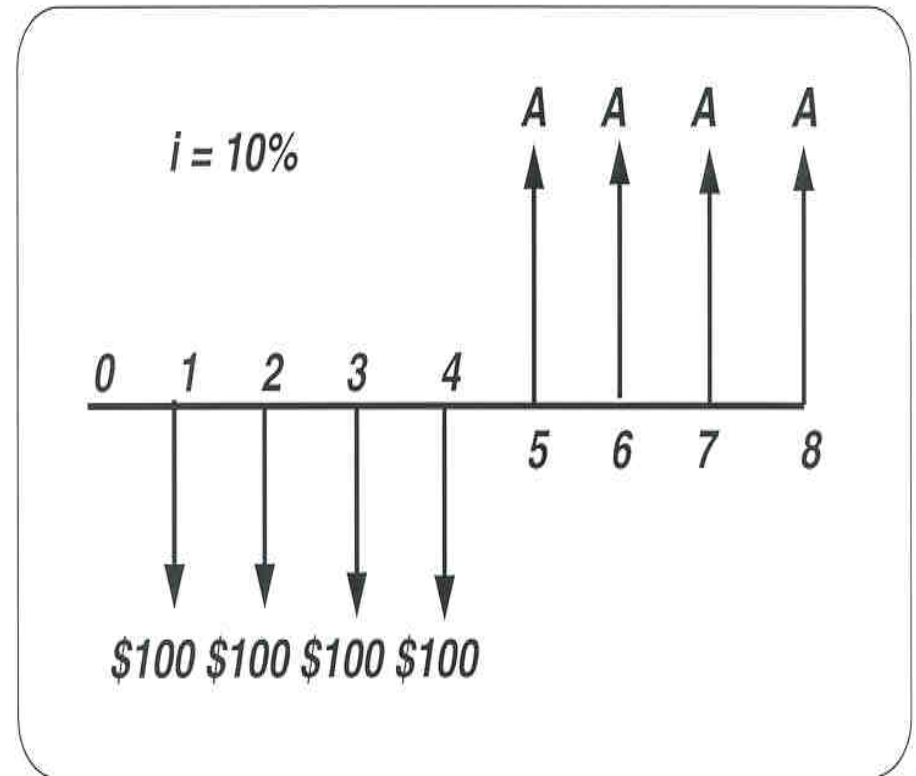


Figure 2-32

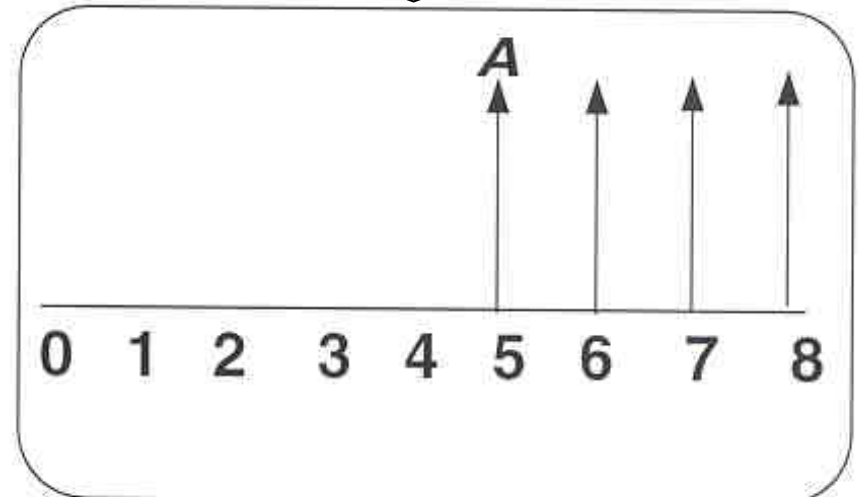
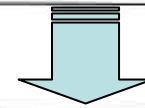
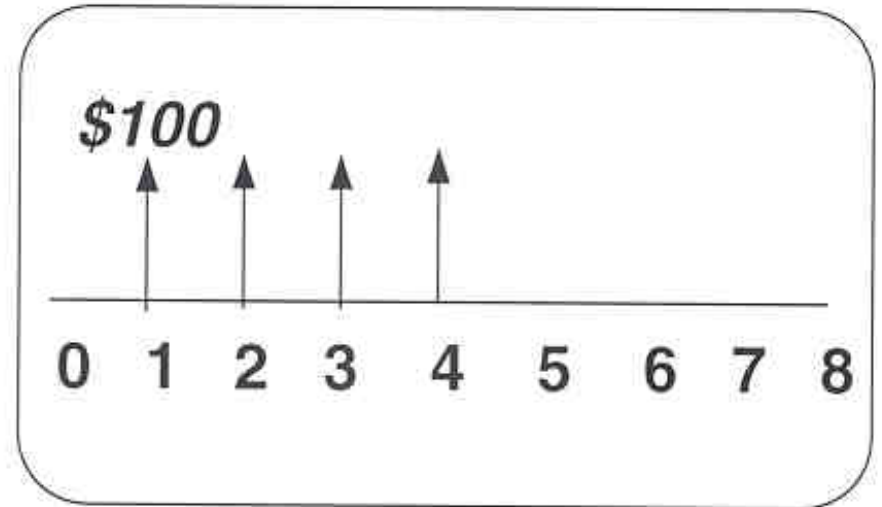
# Unconventional equivalence calculations

**Situation 1:** If you make 4 annual deposits of \$100 in your savings account which earns 10% annual interest, what equal annual amount can be withdrawn over 4 subsequent years?



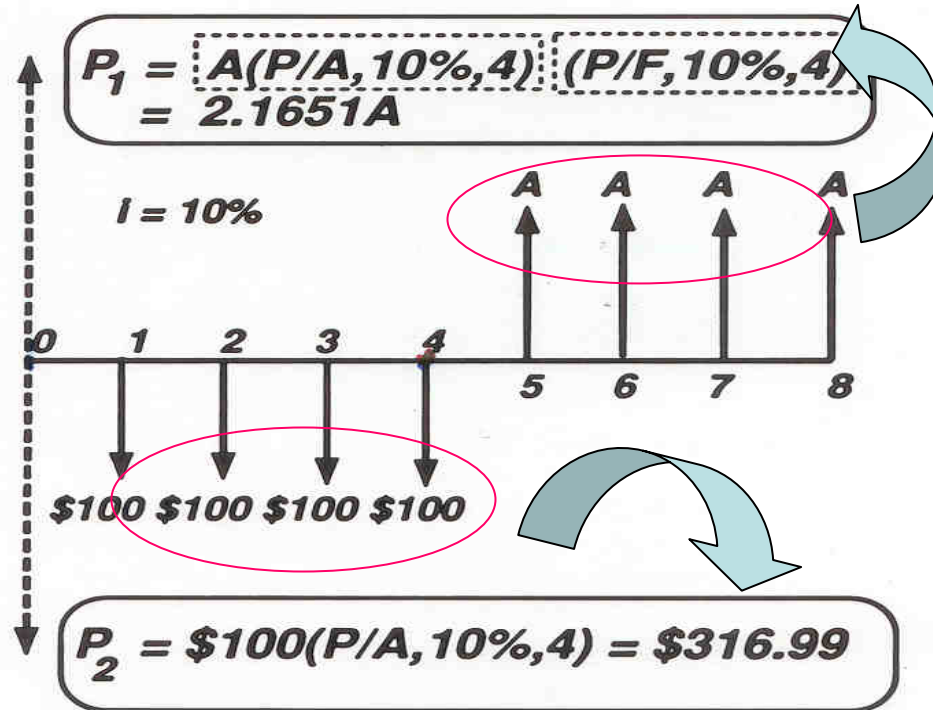
# Unconventional equivalence calculations

**Situation 2:** What value of  $A$  would make the two cash flow transactions equivalent if  $i = 10\%$ ?





## Method 1: Establish economic equivalence at period 0



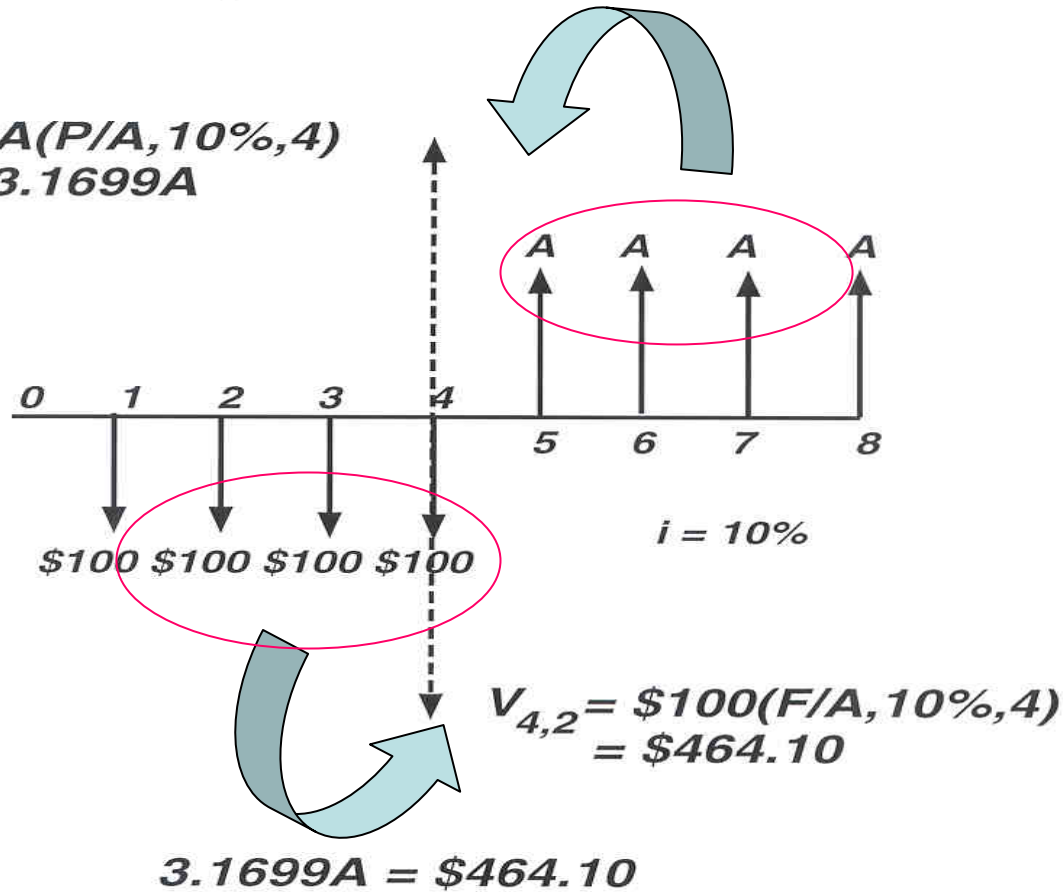
$$P_1 = P_2$$

$$2.1651A = \$316.99$$

$$A = \$146.41$$

## Method 2: Establish economic equivalence at period 4

$$V_{4,1} = A(P/A, 10\%, 4) \\ = 3.1699A$$



$$A = \$146.41$$

## Example – problem 2.53

Find the value of  $X$  so that the following 2 cash flows are equivalent for an interest rate of 10% compounded annually: (i) \$400 withdrawn in each of years 1-3 and \$200 withdrawn in each of years 4-5, and (ii) \$ $X$  withdrawn in each of years 1-2, 5 and \$300 deposited in each of years 3-4. See 2.53 in text for figure.